



November 2017

SUBJECT: DOE/EPA Model Year 2018 Fuel Economy Guide

Dear Automobile Dealer:

The U.S. Department of Energy (DOE) and U.S. Environmental Protection Agency (EPA) seek your help in providing your customers with information about fuel economy and the benefits of using more fuel-efficient vehicles. Fuel economy is an important factor for consumers when shopping for a vehicle. EPA regulations require automobile dealers to display the EPA/DOE Fuel Economy Guide prominently at each location where new automobiles are offered for sale and to make it available to the public at no charge (40 CFR 600.405-08 and 600.407-08). Dealers may choose to either have printed copies on hand or provide access to the electronic version/website on a computer in the display area. The regulations ensure that prospective customers have ready access to fuel economy information for current model year vehicles.

You have two options for obtaining the Fuel Economy Guide:

1. We will e-mail you an electronic copy of the Guide through the National Automobile Dealers Association (NADA) in November 2017. You can print the Guide from this electronic file. To ensure that you will receive a new model year Fuel Economy Guide via e-mail every year, please visit <https://www.fueleconomy.gov/feg/dealers.shtml> to join our e-mail list.
2. You can download the Fuel Economy Guide from the government's fuel economy website at www.fueleconomy.gov and print copies from the electronic file. This version of the Guide is updated periodically with newly released models and up-to-date fuel cost estimates.

We thank you for your cooperation and assistance in helping us provide the car-buying public with fuel economy information.

Sincerely,

A handwritten signature in black ink, appearing to read "Byron J. Bunker".

Byron J. Bunker, Director
Compliance Division
Office of Transportation and Air Quality
U.S. Environmental Protection Agency

A handwritten signature in black ink, appearing to read "Michael R. Berube".

Michael R. Berube, Director
Vehicles Technologies Office
Energy Efficiency and Renewable Energy
U.S. Department of Energy